# Lecture 10: Regression for Nonlinear Relationships 

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- The models we leant before all assume there is a linear relationship between $x$ and $y$.
- e.g. wage and education; wage and experience; Keenland attendance and temperature; food consumption and income, etc.
- But really? Do you really believe their relationship can be represented by a straight line?


## Why Do We Need Nonlinear Model?

- Theory predicts nonlinear relationship
- Optimal solution.

For example, the "golden rate" saving rate; the optimal hours of study time every week; the optimal tax rate; etc.

- Changing marginal effect.

For example, the return to education may increase with year of schooling; productivity and working experience; utility you get from the apple and the number of apple you eat; etc.

Polynomial Regression Models

- A simple linear regression model,

$$
y=\beta_{0}+\beta_{1} x+\epsilon
$$

is easy to interpret: if $x$ increases by one unit, we expect $y$ to change by $\beta_{1}$, holding other variables constant.

- However, sometimes the relationship cannot be represented by a straight line and, rather, must be captured by an appropriate curve.
- Since one of the assumptions in Chapter 15 replaces the restriction of linearity on the parameters, not the $x$ values, we can capture many interesting nonlinear relationships within this framework.


## The Quadratic Regression Model

- For example, a firm's average cost curve tends to be " U -shaped".
- Due to economies of scale, average cost initially falls as output increases, before rising once output reaches a certain threshold.
- Such a relationship can be estimated by a quadratic regression model:

$$
y=\beta_{0}+\beta_{1} x+\beta_{2} x^{2}+\epsilon
$$

## The "Flexible" Quadratic Model

- For a quadratic regression, we estimate:

$$
y=\beta_{0}+\beta_{1} x+\beta_{2} x^{2}+\epsilon
$$

- The sign of $\beta_{2}$ determines the shape:


- With quadratic regression model $y=\beta_{0}+\beta_{1} x+\beta_{2} x^{2}+\epsilon$,
- The marginal effect of $x$ on $y$ is $\beta_{1}+2 \beta_{2} x$. The marginal effect is NOT a constant, but a function of $x$.
- Predictions with this model are made by $\hat{y}=b_{0}+b_{1} x+b_{2} x^{2}$.
- When $x=-\frac{b_{1}}{2 b_{2}}, \hat{y}=\{\max , \min \}$ values. $\hat{y}$ reaches its maximum ( $b_{2}<0$ ) or minimum ( $b_{2}>0$ ) when the marginal effect $=0$.


## Example

- Suppose we want to estimate the relationship between average cost and output. We gather data for 20 manufacturing firms on output and average cost.
- When using a scatterplot to display the relationship, notice that a quadratic curve seems to better fit the data.


The model is

$$
\text { average cost }=\beta_{0}+\beta_{1} \text { output }+\beta_{2} \text { output }{ }^{2}+\epsilon
$$

## Results

$$
\text { average cost }=10.5225-.3073 \text { output }+0.210 \text { output }^{2}
$$

- Is the average cost curve concave or convex? Explain how you know.
- Find the output that maximizes/minimizes the average cost. (Hint: first order condition).

$$
\begin{gathered}
-.3073+2 \times .0210 \text { output }=0 \\
\text { output }=7.32
\end{gathered}
$$

## Prediction

- What is the change in average cost going from an output level of 4 million units to 5 million units?

$$
\begin{aligned}
& \widehat{A C}=10.5225-0.3073 \times 4+0.0210 \times 4^{2}=9.63 \\
& \widehat{A C}=10.5225-0.3073 \times 5+0.0210 \times 5^{2}=9.51
\end{aligned}
$$

An increase in output from 4 to 5 million units(one unit increase in $x$ ) results in a $\$ 0.12$ decrease in predicted average cost.

- What is the change in average cost going from an output level of 8 million units to 9 million units? Compare this result to the result found in part 1.

$$
\begin{aligned}
& \widehat{A C}=10.5225-0.3073 \times 8+0.0210 \times 8^{2}=9.41 \\
& \widehat{A C}=10.5225-0.3073 \times 9+0.0210 \times 9^{2}=9.46
\end{aligned}
$$

An increase in output from 8 to 9 million units(one unit increase in $x$ ) results in a $\$ 0.05$ increase in predicted average cost.

Depending on the value at which $x$ is evaluated, a one-unit change in $x$ may have positive or negative influence on $y$, and the magnitude of this effect is not constant.

## Higher Order Models

- The quadratic regression model allows one sign change of the slope capturing the influence of $x$ on $y$.
- Polynomial regression models, more generally, are able to describe various numbers of sign changes.
- For example, the cubic regression model allows for two changes to the slope:

$$
y=\beta_{0}+\beta_{1} x+\beta_{2} x^{2}+\beta_{3} x^{3}+\epsilon
$$

The $n$-th order polynomial regression model is:

$$
y=\beta_{0}+\beta_{1} x_{1}+\beta_{2} x_{1}^{2}+\beta_{3} x_{1}^{3}+\ldots+\beta_{n} x_{1}^{n}+\epsilon
$$

It allows $n-1$ signs changes of the slope.

## Regression Models with Logarithms

- Another commonly used transformation to capture nonlinearities between the response and the explanatory variables is based on the natural logarithm.
- Linearity assumes that an increase of one unit in the explanatory variable has the same impact on the response variable regardless of whether $x$ is increasing from 100 to 101 or 1000 to 1001.
- That may not be true if, for example, we want to predict how food expenditure responds to changes in income.


## The Log-Log Model

- In a log-log model both the response and the explanatory variables are transformed into natural logs. We can write this model as:

$$
\ln (y)=\beta_{0}+\beta_{1} \ln (X)+\epsilon
$$

- The relationship between $y$ and $x$ is captured by a curve whose shape depends on $\beta_{1}$.
Notice, $\beta_{1}$ is the marginal effect. It denote the percentage change of $y$ if $x$ increases by one percentage.


## The Slope as an Elasticity

- In the model $\ln y=\beta_{0}+\beta_{1} x+\epsilon$, we would interpret the slope as the percent change in $y$ given a $1 \%$ increase in $x$. In other words, $\beta_{1}$ is a measure of elasticity.
- Suppose $y$ represents quantity demanded and $x$ is price. If $\beta_{1}=-1.2$, it would imply that a $1 \%$ increase in price is expected to lead to a $1.2 \%$ decrease in its quantity demanded.


## Prediction

- Even though we estimate the equation with transformed data, it is relatively easy to predict in the original units.
- After the logarithm are computed, the equation is estimated as:

$$
\widehat{\ln y}=b_{0}+b_{1} \ln x
$$

- But $\hat{y}=\exp \left(b_{0}+b_{1} \ln x\right)$ is known to systematically underestimate the expected value of $y$, so we correct for that by making predictions using:

$$
\hat{y}=\exp \left(b_{0}+b_{1} \ln x+s e^{2} / 2\right)
$$

where $s e$ is the standard error of the estimate.

## Example

Refer back to the expenditure example where $y$ is expenditure on food and $x$ represents income. Let the sample regression be

$$
\widehat{\ln y}=3.64+0.5 \ln x
$$

with the standard error of the estimate $s e=0.18$.
(1) What is the predicted food expenditure for an individual whose income is $\$ 20,000$ ?
(2) What is the predicted value if income increases to $\$ 21,000$ ?
(3) Interpret the slope coefficient, $b_{1}=0.5$.
(1) For the log-log model, $\hat{y}=\exp \left(b_{0}+b_{1} \ln x+s e^{2} / 2\right)$. If income equals 20,000, $\hat{y}=\exp \left(3.64+0.5 \ln 20000+\frac{0.18^{2}}{2}\right)=5475$.
(2) If income equals $21,000, \hat{y}=\exp \left(3.64+0.5 \ln 21000+\frac{0.18^{2}}{2}\right)=5610$.
(3) The slope means as $x$ increases by $1 \%, y$ increases by $0.5 \%$. As shown in the first two parts, income increases $5 \%$ from 20,000 to 21,000 , and expenditure on food increases by $2.47 \%$ from 5475 to 5610 , roughly by $2.5 \%$.

## Semi-Log Model

- Another common application is a "semi-log" model where only one of the variable is transformed.
- In a logarithmic model only the $x$ is expressed as a natural log:

$$
y=\beta_{0}+\beta_{1} \ln x+\epsilon
$$

$y$ is the original units of measurement. $x$ measurement unit now is the percentage. $\beta_{1}$ is still the marginal effect. $\beta_{1} / 100$ measures the unit change of $y$ when $x$ increases by 1 percent.
Prediction model is: $\hat{y}=b_{0}+b_{1} \ln x$.

## Example

Continuing with the earlier example of food expenditure. Let the estimated logarithmic regression be:

$$
\widehat{\text { Food }}=12+566 \ln (\text { Income })
$$

- For an income of $\$ 20,000$, predicted food expenditure is:

$$
\widehat{\text { Food }}=12+566 \ln (20,000)=5617
$$

- The slope $b_{1}=566$ implies that a 1 percent increase in income leads to an increase in food expenditures of $566 / 100=5.66$.


## The Exponential Model

- When the $y$ variable is transformed, but not the $x$, we have the exponential model:

$$
\ln y=\beta_{0}+\beta_{1} x+\epsilon
$$

- This model allows us to estimate the percent change in $y$ when $x$ increases by one unit.
- The sign of $\beta_{1}$ again determines the shape.
- The prediction model is

$$
\widehat{\ln y}=b_{0}+b_{1} x
$$

$\hat{y}=\exp \left(b_{0}+b_{1} x\right)$ systematically underestimate the expected value of $y$. We use

$$
\hat{y}=\exp \left(b_{0}+b_{1} x+s e^{2} / 2\right)
$$

as the prediction model, where se is the standard error of the estimate.

## Example

Suppose we estimate the food expenditure-income relationship using an exponential model and find that the estimated exponential model is:

$$
\widehat{\ln \text { Food }}=7.6+0.00005 \text { Income }
$$

where the standard error of the estimate is $s e=0.2$.

- An individual with an income of $\$ 20,000$ is predicted to have food expenditure of:

$$
\widehat{\text { Food }}=\exp \left(7.6+0.00005 \times 20000+0.2^{2} / 2\right)=5541
$$

- The slope coefficient of 0.00005 implies that if income increases by $\$ 1$, food expenditure would increase by $0.00005 \times 100=0.005$ percent.
- The following table summarizes the simple linear and the logarithmic regression models:

| Model | Predicted Value | Estimated Slope Coefficient |
| :--- | :--- | :--- |
| $y=\beta_{0}+\beta_{1} x+\epsilon$ | $\hat{y}=b_{0}+b_{1} x$ | change in $\hat{y}$ when $x \uparrow$ by 1 unit |
| $\ln y=\beta_{0}+\beta_{1} \ln x+\epsilon$ | $\hat{y}=\exp \left(b_{0}+b_{1} \ln x+s e^{2} / 2\right)$ | percentage change in $\hat{y}$ when $x \uparrow$ by $1 \%$. |
| $y=\beta_{0}+\beta_{1} \ln x+\epsilon$ | $\hat{y}=b_{0}+b_{1} \ln x$ | $\frac{b_{1}}{100}$ change in $\hat{y}$ when $x \uparrow$ by $1 \%$. |
| $\ln y=\beta_{0}+\beta_{1} x+\epsilon$ | $\hat{y}=\exp \left(b_{0}+b_{1} x+s e^{2} / 2\right)$ | $100 b_{1}$ percentage change in $\hat{y}$ when $x \uparrow$ by 1 |

Although these models involve nonlinear functions of the two variables $y$ and $x$, they are linear in $\beta$ parameters so can be estimated by OLS.

## Compare Linear Models with Models with Logarithms

- For logarithmic model, we can still compare them with linear models using $R^{2}$.
- For log-log model, and exponential model, we cannot compare them with linear models using $R^{2}$ directly. Because they have different dependent variables.
- For a valid comparison, we need to compute the percentage of explained variations of $y$ even through the estimated model use $\ln (y)$ as the response variable.
- The coefficient of determination $R^{2}$ can be computed as $R^{2}=r_{\hat{y}, y}^{2}$, where $r_{\hat{y}, y}$ is the sample correlation coefficient between $y$ and $\hat{y}$.


## Practice Examples

- Consider the following models:
(1) $\hat{y}=200-12 x$
(2) $\hat{y}=19-350 \ln x$
(3) $\widehat{\ln y}=3+.1 x$, se $=.5$
(4) $\widehat{\ln y}=9-.4 \ln x, s e=.1$

Answer the following questions for each:
(1) Interpret the slope coefficient for each of the estimated models
(2) For each model, what is the predicted unit change in $y$ when $x$ increases by 100 to 101, or $1 \%$.

## Summary

- Polinomial regression models
- Functional form
- Graphic representation
- Model estimation and prediction
- Logarithms regression models
- Log-log model
- log-linear model
- Linear-log model
- Interpretation of coefficients and model predictions.

